

Training

ASCM Certificate - Supplier Relationship Management

Objectives

For the learner :

- > Be able to drive innovation, improve quality and increase efficiency of suppliers.
- > Enhanced your credibility with a globally recognized digital badge demonstrating knowledge of supplier relationship management

For the Company :

- > Optimize Supplier Relationships in building stronger and more collaborative partnerships with suppliers : boost efficiency, quality and innovation.
- > Enhanced Credibility of the company with a globally recognized digital badge demonstrating knowledge of supplier relationship management.
- > Enable leaders to transform their supplier relationships into competitive advantages, driving strategic value for their supply chain.

At the end of the training program, the learner will be able to:

- Identify, evaluate and deepen supplier and vendor relationships
- Negotiate supplier contracts and agreements
- Evaluate and monitor the benefits and risks associated with suppliers
- Enhance organizational efficiency and drive value across your supply chain

Public and Prerequisite

Supplier-related jobs: purchasing, procurement, supplier performance monitoring.

A 1st experience or training (initial or professional) in Supply Chain, as well as basic knowledge in flow management are recommended.

Possible next stages and opportunities

Other ASCM certificates and ASCM CPIM certification

Access Deadline

Registration possible up to 3 weeks before the start date of the session.

Program

- 6 modules :
 - Introduction to Supplier Relationship Management
 - Supplier Selection and Evaluation
 - Supplier Development
 - Supplier Performance Management
 - Supplier Risk Management
 - Supplier Relationship Management Best practices

Duration, pedagogical sequencing and tools

The course lasts 10.5 hours, divided into 3 half-days of virtual classes. It is necessary to be able to set aside time for personal work (30 hours in total).

The training sessions are built around practical applications that require prior reading of the chapters on the ASCM platform: discussions on key points, questions/answers, exercises, case studies, professional illustrations, group work.

To support personal work, we provide:

- Access to the ASCM e-learning platform: online materials, videos, quizzes.
- Access to AGILEA's Next platform: additional resources and workspace for running virtual classes and sharing between learners.
- Training exercises, illustrations, questions, group work, etc.

Results monitoring and assessing

ASCM exam: open-book exam.

Methods for evaluating training by learners

At the end of the training course, a training assessment questionnaire is handed out, aimed at evaluating:

- o the overall level of satisfaction
- o the achievement of the defined objectives
- o possible areas for improvement in terms of both content and form

An attendance sheet will also be signed for the training.

Terms and conditions of sale : [CGV](#)

Internal Rules : https://www.agilea-group.com/files/REGLEMENT_INTERIEUR_AGILEA_FORMATION_Septembre_2020.pdf

If you need to have any special adaptations to accommodate a disability, please contact us. Our disability advisor is available on +33 (0)9 74 77 30 50 or formation@agilea-group.com