

TRAINING PROGRAM

Training

ASCM certificate - Procurement

Objectives

For the learner :

- > Have an overview of procurement fundamentals, sourcing strategies, supplier relationship management, negotiations, evaluation metrics.

For the Company :

- > Have the skills of its teams recognised with an international certificate
- > Have staff with an internationally recognised level of procurement expertise
- > Have leaders who can contribute to the company's transformation plans

At the end of the training program, the learner will be able to:

- Develop a strategic sourcing strategy
- Establish effective procurement policies
- Effectively score supplier capabilities and select optimal suppliers
- Engage in more effective contract management negotiations
- Trace the purchase order flow from requirements identification to purchase order close-out
- Review supplier and internal procurement organization performance using data and metrics
- Engage in sustainable and ethical sourcing

Public and Prerequisite

Logistics process professions: procurement, planning, purchasing, logistics, stock management, workshop management. A 1st experience or training (initial or professional) in Supply Chain, as well as basic knowledge in flow management are recommended.

Possible next stages and opportunities

Other ASCM certificates and ASCM CPIM certification

Access Deadline

Registration possible up to 3 weeks before the start date of the session.

Program

6 modules:
Fundamentals of Procurement
Sourcing Strategies
Purchase Order Management and Performance Measurement
Contract Management and Negotiations
Sustainability and Ethical Sourcing
Procurement Evaluation Metrics and Intelligent Supply Chain

Duration, pedagogical sequencing and tools

The course lasts 10.5 hours, divided into 3 half-days of virtual classes. It is necessary to be able to set aside time for personal work (30 hours in total).

The training sessions are built around practical applications that require prior reading of the chapters on the ASCM platform: discussions on key points, questions/answers, exercises, case studies, professional illustrations, group work.

To support personal work, we provide:

- Access to the ASCM e-learning platform: online materials, videos, quizzes.
- Access to AGILEA's Next platform: additional resources and workspace for running virtual classes and sharing between learners.
- Training exercises, illustrations, questions, group work, etc.

Results monitoring and assessing

ASCM Procurement Certificate exam: 72 questions, 2 hours, open-book exam.

Methods for evaluating training by learners

- At the end of the training course, a training assessment questionnaire is handed out, aimed at evaluating:
- o the overall level of satisfaction
 - o the achievement of the defined objectives
 - o possible areas for improvement in terms of both content and form

An attendance sheet will also be signed for the training.

Terms and conditions of sale : [CGV](#)

Internal Rules : https://www.agilea-group.com/files/REGLEMENT_INTERIEUR_AGILEA_FORMATION_Septembre_2020.pdf

If you need to have any special adaptations to accommodate a disability, please contact us. Our disability advisor is available on +33 (0)9 74 77 30 50 or formation@agilea-group.com