

## TRAINING PROGRAM

### Training

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#### DDI "Adaptive S&OP"

### Objectives

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#### For the Learner:

- > Understand the processes of demand management, planning and managing an industrial activity
- > Implement or redesign a company's strategic management process to prepare for change
- > Be a leader in a Supply Chain transformation project based on Demand Driven methods
- > Develop your professional / career perspectives.

#### For the Company:

- > Train one or more Demand Driven transformation project leaders
- > Develop the professional/career prospects of their employees
- > Align your teams to manage and prepare changes in the business
- > Prepare operationally the back-up plan of the general management.

#### At the end of the training program, the Learner will be able to:

- Challenge the existing S&OP process within your organisation
- Implement the elements of change associated with the new "adaptive S&OP" process

### Public and Prerequisites

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Any person with several years of experience in supply chain and business management, and mainly members of a Management Committee, who needs to implement a transformation plan in their company.

Any company that wants to rethink its model to implement its order-winning characteristics.

Have several years of experience in supply chain and business management.

### Program

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The history of S&OP and its primary objectives  
Relevant information to put a company on a growth trajectory  
The failure of conventional approaches to provide relevant information  
The Adaptive Enterprise organisational model  
The seven elements of Adaptive S&OP  
The implementation of the Adaptive Enterprise model  
Case study

### Duration, pedagogical sequencing and tools

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The training program is based on theoretical contributions. The trainers illustrate the themes with real-life cases, and the numerous exchanges allow the participants to fully understand the "DDS&OP" and "Adaptive S&OP" concepts.

### Results monitoring and assessing

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None

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